

## Message Text

PAGE 01 NATO 02431 032214Z

15

ACTION EUR-25

INFO OCT-01 ISO-00 DODE-00 CIAE-00 PM-07 INR-10 L-03

NSAE-00 PA-04 RSC-01 PRS-01 SP-03 USIA-15 TRSE-00

SAJ-01 COME-00 EB-11 NEA-10 NSC-07 SS-20 DRC-01 H-03

OMB-01 /124 W

----- 028015

R 032115Z MAY 74

FM USMISSION NATO

TO SECSTATE WASHDC 5494

INFO AMEMBASSY ANKARA

C O N F I D E N T I A L USNATO 2431

E.O. 11652: GDS

TAGS: MCAP, EFIN, NATO

SUBJ: BURDENSARING: BILATERAL APPROACH TO TURKEY

REF: USNATO 2320

DEPT PASS SECDEF USDOC TREASURY

BEGIN SUMMARY: US EXPERT TEAM MADE BILATERAL APPROACH TO  
TURKISH AMBASSADOR DURING MEETINGS ON BURDENSARING, MAY 2-3,  
REQUESTING MORE COMPLETE INFO ON TURKISH MILITARY  
PROCUREMENT FROM US DURING FY 1974. TURKISH AMB  
SUGGESTED THAT EMBASSY ANKARA APPROACH NATO OFFICE OF FOREIGN  
MINISTRY TO SUPPORT REQUEST HE WILL MAKE FOR ADDITIONAL DATA.  
END SUMMARY

1. MEETINGS OF US EXPERT TEAM ON BURDENSARING WITH ECONOMIC  
DIRECTORATE AND NATO DELS, MAY 2-3, WERE DEVOTED CHIEFLY  
TO DISCUSSION OF A PAPER (ED/74/83 DATED APRIL 29 AND DISTRIBUTED  
MAY 2) DRAFTED BY ECONOMIC DIRECTORATE. ATTACHED TO THIS PAPER  
IS TABLE SHOWING REPORTED OR ESTIMATED PROCUREMENT BY  
EUROPEAN ALLIES EXCEPT FRANCE AND FRG. TABLE SHOWS DIRECT  
TURKISH MILITARY PROCUREMENT DURING FY 1974 FROM US TO BE  
CONFIDENTIAL

PAGE 02 NATO 02431 032214Z

\$70 MILLION. ADDITIONAL PROCUREMENT THROUGH NATO ALSO REPORTED  
(\$390,385 FOR NAMSA; \$298,120 FOR ACE; AND INFRASTRUCTURE:  
\$231,489 FOR NICSMA AND SHAPE AND \$29,929,792 FOR CONTRACTS  
TO US FIRMS). TOTAL TURKISH PROCUREMENT: \$100,849,786.

2. THE PROBLEM WITH THE TURKISH FIGURES IS THAT THE \$70 MILLION FOR DIRECT PROCUREMENT IS AN ESTIMATE BY THE ECONOMIC DIRECTORATE BASED ON GLOBAL FIGURES SUPPLIED BY TURKISH AUTHORITIES. THESE FIGURES, AS REPORTED FROM ANKARA, SHOW \$160.7 MILLION IN FY 74 AND 75 FOR TOTAL WORLDWIDE MILITARY PROCUREMENT QUOTE MAINLY FROM US END QUOTE AND \$19 MILLION FROM US IN CALENDAR YEAR 73. THESE GLOBAL FIGURES ARE NOT REPEAT NOT SUPPORTED BY US BOP STATISTICS. A MORE COMPLETE BREAKDOWN OF THE GLOBAL FIGURES FOR FY 74 IS NECESSARY IN ORDER TO RECONCILE APPARENT DISCREPANCIES.

3. AT SUGGESTION OF ECONOMIC DIRECTORATE, RANKING MEMBER OF US EXPERT TEAM (DEP ASST SEC OF COMMERCE FERREL) CALLED ON TURKISH AMB ERALP MAY 3 WITH REQUEST FOR MORE DETAILED INFO TO BE SUPPLIED ECONOMIC DIRECTORATE. AMB ERALP SAID HE WOULD REPORT APPROACH AND RECOMMEND FURTHER EFFORT TO PRODUCE DETAILED BREAKDOWN. HE CLAIMED ONLY PROBLEM IS BUREAUCRATIC SINCE FOUR MINISTRIES INVOLVED. ERALP SUGGESTED THAT EMBASSY ANKARA ALSO APPROACH NATO OFFICE OF FOREIGN MINISTRY. HE ALSO REFERRED TO \$200 MILLION PURCHASE OF PHANTOMS, BUT DID NOT KNOW IF THIS FIGURE OR A PORTION OF IT INCLUDED IN \$160.7 MILLION.

4. ADDITIONAL PROBLEM NOT DISCUSSED WITH TURKISH AMB IS THAT FOR JACKSON-NUNN PRUPOSES PROCUREMENT TO BE CREDITED AS OFFSET WILL BE COMPUTED ON CASH BASIS. IN VIEW OF CREDIT SALES TO TURKEY, POSSIBLE \$70 MILLION FIGURE REFLECTS ORDERS ON DELIVERIES RATHER THAN PAYMENTS.

5. ACTION REQUESTED: DEPT AUTHORIZATION FOR EMBASSY ANKARA TO MAKE APPROACH SUGGESTED BY TURKISH AMB IN PARA 3. MISSION RECOMMENDS THAT EMBASSY INCLUDE POINT IN PARA 4 IN ITS PRESENTATION TO FOREIGN MINISTRY. RUMSFELD

CONFIDENTIAL

<< END OF DOCUMENT >>

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 11 JUN 1999  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 03 MAY 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** garlanwa  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1974ATO02431  
**Document Source:** ADS  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** 11652 GDS  
**Errors:** n/a  
**Film Number:** n/a  
**From:** NATO  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1974/newtext/t19740587/abbryuru.tel  
**Line Count:** 90  
**Locator:** TEXT ON-LINE  
**Office:** n/a  
**Original Classification:** CONFIDENTIAL  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:**  
**Previous Classification:** CONFIDENTIAL  
**Previous Handling Restrictions:** n/a  
**Reference:** USNATO 2320  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** garlanwa  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 09 APR 2002  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <09 APR 2002 by shawdg>; APPROVED <06-Sep-2002 by garlanwa>  
**Review Markings:**

Declassified/Released  
US Department of State  
EO Systematic Review  
30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** BURDENSARING: BILATERAL APPROACH TO TURKEY  
**TAGS:** MCAP, EFIN, NATO  
**To:** STATE INFO ANKARA  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005